

EXPORT GUARANTEE PROGRAM (EGP)

How EGP Can Help You Access **More** Financing

Having sufficient cash flow is one of the most difficult obstacles smaller companies face on their way to international growth. Now there's a solution: EDC's Export Guarantee Program (EGP). See how the EGP can help your bank provide the financing you need.

INSUFFICIENT FINANCING THROWS UP BARRIERS TO YOUR GROWTH

no cash flow

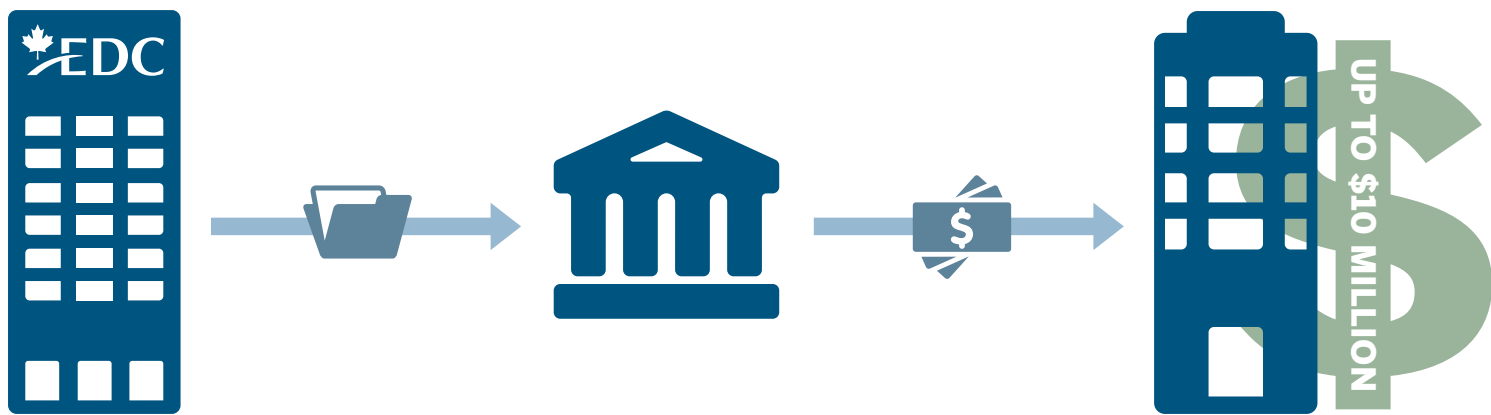
no money
for upfront
costs

missed
opportunities

can't
diversify

YOUR BANK MAY NOT BE COMFORTABLE WITH THE RISK OF YOUR LOAN

HOW EDC WORKS WITH YOUR BANK



When EDC provides the EGP to your bank, your loan is guaranteed for up to \$10 million per customer, encouraging them to provide the cash you need.

THE EGP CAN HELP YOU TO:

Grow

Meet your current financial demands and still have working capital to take on the next international opportunity.

Diversify

Get financing to explore sales opportunities or invest in new markets.

Get established

Secure a bank loan in support of foreign investments, such as an acquisition or expansion.

Secure a line of credit for your foreign affiliate

Guarantee a standby letter of credit your bank issues to the foreign bank.

Invest in R&D

Borrow against the value of your R&D tax refund.

Build capacity

The EGP can give your bank a guarantee of up to 75% on a term loan to purchase equipment to fulfill your contracts.

Manage your cash flow

Risk-sharing guarantees to your bank can help you manage your work-in-progress, increase working capital, purchase equipment and open an international office.

Cover up-front costs

The EGP can provide a guarantee for financing to pay for production or inventory.

Get more working capital

Borrow against the value of your foreign receivables with a guarantee of up to 75% on the loan.

Help your suppliers

Finance costs related to your contract, securing up to 75% of a loan provided by their bank.